

# 2026 Girl Scout Cookie Program Promotional Toolkit

**Welcome to the 2026 Girl Scout Cookie Program!** Join us for another season of confidence and skill-building as we carry on the tradition of this program.

The Cookie Promotional Toolkit gives Girl Scouts media tools to highlight their businesses in creative ways and help them meet their goals. From social media graphics to printable flyers, Girl Scouts will have everything they need to show the world that they are Brave, Fierce, Fun this cookie season!

Explore the kit and click the links throughout to download graphics and templates to share on your social media pages. You can also visit our website to find additional resources for Girl Scouts, troop leadership volunteers, parents, and caregivers. Get ready to have a ton of fun promoting Girl ScoutCookies this season!

## Sharing Cookies on Social Calendar

**Sun., Dec. 14 –  
Wed., Jan. 14**

Announce Upcoming 2026  
Girl Scout Cookie Program

**Thurs., Jan. 15, 2026 –  
Sun., Mar. 29, 2026**

2026 Girl Scout  
Cookie Program

**Fri., Feb. 13 –  
Sun., Mar. 29**

Cookie Booth Phase

**Fri., Feb. 20 –  
Sun., Feb. 22**

National Girl Scout  
Cookie Weekend

**February (Date TBD)**

Walkabout Week

**Sun., March 29**

2026 Girl Scout  
Cookie Program Ends

# Make Cookies Social Media Trendy

Social media is a great way to promote your cookie business! We've included graphics so everyone can share their cookie experience while highlighting the program and showing everyone that they are Brave, Fierce, Fun on their social pages.

Share and pair your graphics with the sample messaging and best practice tips provided to generate engagement. Spark anticipation with graphics, letting people know it's almost cookie time—then keep the cookie momentum going until the last day of the program! Top off cookie season by thanking everyone for their support and celebrating a job well done!

**You'll find graphics and social media sample posts about:**

- **Cookies are Coming**
- **Last Chance**
- **Operation Salute**
- **Valentine's Day**
- **National Girl Scout Cookie Weekend**
- **Phone Backgrounds**
- **Social Covers**
- **Virtual Backgrounds**

## Examples of wording include:

- Girl Scout Cookie season starts soon! Which cookies will you order? Share below!
- The wait is almost over! Prepare your taste buds because #GirlScoutCookieSeason starts TOMORROW!
- You've waited long enough—Girl Scout Cookie season starts today! Want to help me accomplish my goals? Order cookies now online! <insert link to Digital Cookie site>
- Decadent mint flavor coated in chocolate. The classic Girl Scout Thin Mint Cookie is available on my shop! <insert link to Digital Cookie site>.
- Stop by my cookie booth this weekend to pick up all your favorite Girl Scout Cookies! Message me for details.

## Examples of graphics include:



**To see all the sample posts and graphics available, click [here](#)!**

## Say it with #Hashtags

A hashtag is a popular symbol used in social media to make it easier for users to find posts focused on a common topic. Users create hashtags by placing the hash sign (#) in front of a word or unspaced phrase. Use hashtags on X and Instagram to reach a larger audience.

**X:** X is a fun space to share short messages in a fast-paced environment. You share a message along with an image. Use a hashtag on words that are most relevant to your message. Including a hashtag on words such as #Cookies or phrases such as #CookieTime or #GirlScoutCookies will make your post more searchable.

**Instagram:** Instagram is a great space to share eye-catching images with followers in a creative and colorful way. Fill your post with three to five relevant hashtags. During cookie season, think about using words and phrases that help tell your story. For

example, you might create a post that says, “Looking for a classic treat? #We’veGotThis! Stop by our #GirlScoutCookie booth to stock up today!”

**Tip:** You can also incorporate hashtags shared by GSOH: #GirlScouts #MoreThanACookie #LikeAGirlScout #CookieSeason #GirlScoutCookies #GirlScoutsRock

**TikTok:** Set your TikTok account to Private.

- Tap your profile at bottom of the screen.
- Tap the hamburger menu at top of screen.
- Tap Settings and Privacy, then Privacy
- Turn Privacy account on

Do not use TikTok Shop as this violates the social media guidance on public selling sites.

## Follow Social Media Safety Guidance

**Girl Scouts may use the internet to share their cookie program sales links, stories, and learnings with the following guidelines:**

- The Girl Scout Cookie Program is a youth-led program. Online marketing and sales efforts should always be led by a Girl Scout while also being supervised by her caregivers.
- Girl Scouts engaging in online sales and marketing must review and apply the Digital Marketing Tips for Cookie Entrepreneurs and their Families.
- Girl Scouts, volunteers, and caregivers must review and adhere to the Girl Scout Internet Safety Pledge, the Digital Cookie Pledge, the Supplemental Safety Tips for Online Marketing, and Girl Scouts’ Safety Activity Checkpoints for Computer and Internet Use and Cookie and Product Sales (with the exception that they may share beyond friends and family).
- Sales links should never be posted to online resale sites (eBay, Facebook Marketplace, etc.).
- Be aware posts on Facebook containing the use of a dollar sign (\$) may automatically move the post to Facebook Marketplace. To prevent this from occurring, you must disable the automated function.
- Social media ads should not be purchased or donated to promote sales links.
- Girl Scouts should consider removing their last name when using social media sites to protect their identity.



# Operation Salute

Operation Salute encourages girls and community members to make a difference by donating Girl Scout Cookies to the military. Each package of cookies purchased is given to military personnel, veterans, and their families.

Girl Scouts collect and deposit \$6 for each package sold. Troops earn proceeds, Girl Scouts earn rewards, and together, we give back! Council will deliver all packages to military organizations to be distributed.

Let your customers know they can donate cookies to the military through Operation Salute with these pieces!

**You can find sample social posts and graphics here.**

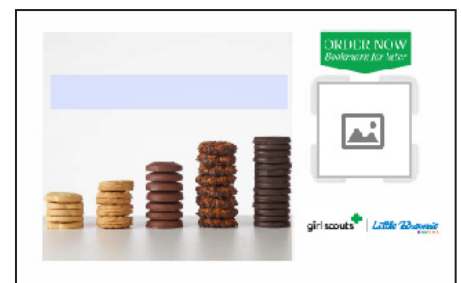


# QR Code Savvy

QR Codes are a quick way to share a link to a website. The viewer uses their phone's camera to scan the code and open the website on their mobile device. This makes it simple for your customers to get to your Digital Cookie site! Here are some fun ways you can share the QR code from your Digital Cookie site with your customers!

**Door Hanger:** Use these to let people know when you'll be by to collect orders or to share your Digital Cookie link.

**Business Cards:** Promote your cookie business with business cards! Leave them with customers for re-orders, share them with local businesses, or hand them out as you go door-to-door. We suggest always giving the name of an adult and creating a generic email address to use during the cookie program. Please keep personal information to a minimum!

A vertical form titled "It's Girl Scout Cookie Time!". It includes a QR code and a "Sorry I Missed You!" message. Below the QR code is a list of cookie flavors with checkboxes: Adventurefuls, Lemon-Ups, Trefoils, Do-si-dos, Samoas, Tagalongs, Thin Mints, Exploremores, and Toffee-tastic. At the bottom, there is a section for "Donate Cookies" with a QR code and a link to "girlscouts.org".

## Explore More Ways to Sell Cookies!

**Cookie Menu:** Display your cookie flavors with ease using a colorful cookie menu.

**Stickers:** Help your customers show their Girl Scout pride with stickers, which you can print out to take along to your cookie booths to share with customers when they make a purchase.

**Credit Card Signage:** Hang up this sign letting your customers know that your booth accepts credit cards, making it more convenient for them to purchase their favorite cookies.

**Thank You Cards:** A thank you card is a special way to show gratitude toward the people who gave their support during the cookie program. Encourage your Girl Scout to attach thank you cards to their customer's cookie order before they are delivered.

**Tip:** Share what you plan to do with the funds earned! You can also buy packs of pre-printed thank you cards at our Girl Scout Shop locations!

**5 for 5 Contest Sign:** Share this sign at your cookie booths with customers. It's a great way for girls to promote customers purchasing 5 or more packages of cookies. When they do they can get a 5 for 5 coupon card from your troop and scan the QR code on this flyer to enter directly into the 5 for 5 contest for a chance to win 5 cases of cookies from GSOH!

We accept  
Credit Cards,  
Venmo and Paypal  
for cookies!



Want to support young entrepreneurs and get some delicious cookies?  
Cookie booths will be in your area soon!

**Troop Number:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Time:** \_\_\_\_\_

**Location:** \_\_\_\_\_

With your purchase, girls are building a lifetime of skills and confidence.  
Thanks for your support!



Learn all about the Girl Scout

Girl Scout Cookies

All Packages are \$6



**Adventureful**  
Indulgent, toasty-tasted  
cookies with caramel flavored  
cream and a hint of sea salt.



**Do-al-dos**  
Crunchy oatmeal sandwich  
cookies with creamy peanut  
butter filling.



**Lemon-Up**  
Citrusy lemon cookies  
baked with motivational  
messages.



**Samosas**  
Crisp cookies, coated in  
caramel, sprinkled with toasted  
coconut, and topped with dark  
chocolatey coating.



**Thin Mints**  
Crisp wafers covered in  
chocolatey coating. Made with  
natural oil of peppermint.



**Trefoils**  
Delicious-tasting shortbread  
that is delightfully simple  
and satisfying.



**Tagalongs**  
Crisp cookies layered with  
peanut butter and covered  
with a chocolatey coating.



**Toffee-tastic**  
Rich, buttery cookies packed  
with golden toffee bits bound  
with flakey cream cheese.



**Exploremore**  
Sandwich cookies with  
chocolate, macaroon, and  
almond flavored cream.

